

## MEMORANDUM OF UNDERSTANDING(MOU)

PRAKASAM DISTRICT

21-06-2017

This Memorandum of Understanding is made and executed at Prakasam Engineering College, Kandukur, Prakasam District on the 21<sup>st</sup> June 2017. This MOU signifies a statement of intent for collaboration between.

**M/s. COIGN CONSULTANTS PVT. LTD (COIGN)** having corporate office address situated at S11, 3<sup>rd</sup> Floor, Ballad Estates, Opp: ISO Junior College, Tarnaka, Secunderabad - 500017 represented by Mr. Pavan Kumar Gudimetla, S/o Late. G. G. K. Murty, aged 34 years, R/o: Plot no:117, Lane No:6, Hastinapuram Central, Shirdi Sai Nagar Colony, Vaisalinagar PO, Hyderabad-500079. M/s. COIGN Consultants Pvt. Ltd., a leading software & technology training company for the purpose of enriching the technical education process and to jointly work for enhancing the quality of education imparted to students of B-Tech discipline herein after called the **FIRST PARTY**

AND

**Prakasam Engineering College**, located at O.V.Road, Kandukur, Prakasam District, Andhra Pradesh - 523105, Approved by AICTE, Recognized by Govt of AP & affiliated to JNTUK, represented by **Kancharla Ramaiah** Garu Secretary & Correspondent of College, herein after called as the **SECOND PARTY**.

### Terms & Conditions:

#### 1. Nature of Relationship

- This MOU is for collaboration between both parties, for mutual benefit, for many purposes to enhance the quality of the educational experience for students of the college.
- This MOU shall be valid for one year from the date of signing of MOU and each party shall be at full liberty to terminate the collaboration with a notice period of 1 month.



**COIGN CONSULTANTS PVT. LTD.**

Office Address : #S11, 3<sup>rd</sup> Floor, Ballad Estate, Tarnaka, Secunderabad - 500 017.

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- c) Both parties shall take all reasonable steps to ensure successful completion of the collaboration and cooperate with each other in duly carrying out the obligation agreed upon.
- d) The second party shall provide all the necessary facilities such as infrastructure, Network and Internet Access required for education and training as training is conducted in the college.

## **2. Mutual obligation**

- a) This Collaboration shall not be exclusive to both parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner to make any claim.
- b) Each party shall respect the others intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other.
- c) Both parties shall maintain confidentiality about any information, plans, discussions, strategies or any material which shall be deemed to be confidential and marked accordingly.
- d) Both the Parties should not interact with faculty provided by each other except for the purpose of the training program and should not hire or offer any other financial proposals to the aforesaid during the period of training program and for one year after completion of the training.

## **3. Limitations and Warranties**

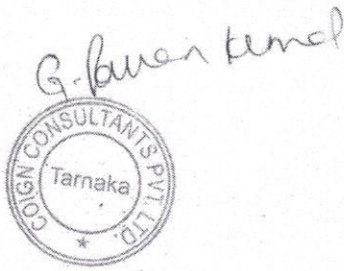
- a) Each party shall ensure that the other is not put to any liability for any actions of the one party.
- b) Each party represents that they have the full power and authority to enter into this MOU in general.



#### 4. General

- a) Both parties will designate a representative from its side who will be the primary point of contact on behalf of that party.
- b) COIGN will provide the list of faculties who will be involved in the training program.
- c) COIGN will provide material to the students in the form of
  - i) Material – Set of 4 books.
  - ii) Online practice and assessment through knowdedge.com.
- d) COIGN will provide schedules for all the training programs and weekly tests.
- e) COIGN will be submitting the reports for all the examinations on time to time basis.
- f) College will provide the Labs with Internet facility for the conduction of the examinations for the students.
- g) College is responsible for the conduction of the interim examinations for the students as per schedule.
- h) College is responsible for taking and maintaining the attendance of the students for the training program.
- i) Both parties shall not use the name of the other in any advertisement or make any public announcement without the prior written approval of the other.
- j) Any dispute under this MOU will be settled in Hyderabad through arbitration, if necessary.

In witness where both the parties have set their hands to this MOU on the 21<sup>st</sup> June'2017 at Prakasam District.





5. PURPOSE/SCOPE OF THE COLLABORATION:

M/s. COIGN CONSULTANTS PVT. LTD, i.e. First Party will undertake a total of 60 Hours of Aptitude & Employability Skills Training for 4 batches of B-Tech students of Second Party, for which the methodology of training is as stated below.

VERBAL ABILITY, QUANTITATIVE APTITUDE, REASONING AND EMPLOYABILITY SKILLS

Sessions (Total: 60 hours)	TOPICS	PEDAGOGY
Verbal Ability No of Hours: 18	<p><u>1. Functional Grammar</u></p> <ul style="list-style-type: none"> <li>Basics of Grammar</li> <li>Sentence Construction</li> <li>Subject Verb agreement</li> <li>Tenses</li> <li>Articles</li> <li>Prepositions</li> <li>Idioms &amp; Phrases</li> <li>Change of Voice and Speech</li> <li>Spotting Errors</li> <li>Sentence Correction</li> </ul> <p><u>2. Vocabulary</u></p> <ul style="list-style-type: none"> <li>Synonyms, Antonyms</li> <li>Words Conceptual Utilization</li> </ul> <p><u>3. Verbal Reasoning</u></p> <ul style="list-style-type: none"> <li>Reading Comprehension</li> <li>Theme Detection</li> <li>Jumbled Sentences</li> </ul> <p><u>4. Writing Skills</u></p> <ul style="list-style-type: none"> <li>Essay writing</li> <li>Email writing</li> <li>Picture Perception</li> <li>Corporate Communication</li> </ul>	<ul style="list-style-type: none"> <li>✓ Practice sessions</li> <li>✓ Word drills</li> <li>✓ Material will be given for all topics.</li> <li>✓ Language Games</li> <li>✓ Doubts Clarification</li> </ul>
Quantitative Aptitude No of Hours: 18	<ul style="list-style-type: none"> <li>Simple Equations</li> <li>Number System</li> <li>Averages, Allegations and Mixtures</li> <li>Ratios &amp; Proportions</li> <li>Percentages</li> </ul>	<ul style="list-style-type: none"> <li>✓ Material will be given to the participants.</li> <li>✓ Aptitude building</li> <li>✓ Grand assessment test covering all</li> </ul>









		<ul style="list-style-type: none"> <li>✓ Basic &amp; Practice exercises for all topics</li> <li>✓ Puzzles</li> <li>✓ Crosswords</li> <li>✓ Interesting Facts</li> </ul>
Online Assessments	<ul style="list-style-type: none"> <li>▪ Basics</li> <li>▪ Topic wise tests</li> <li>▪ Company Specific Tests</li> </ul>	<ul style="list-style-type: none"> <li>✓ More than 6000 questions</li> <li>✓ Basics for all topics</li> <li>✓ Practice exercises to improve the performance</li> <li>✓ Timed tests to assess the performance of students</li> <li>✓ Company Aligned tests</li> </ul>

#### 6. Payment Terms:

Training services by the first party shall be compensated by second party under the following terms and conditions:

- i. Training charges would be calculated on per hour basis which is calculated as below:

Charges per student = Rs. 1470/- (Rupees One Thousand Four Hundred and Seventy only/-)

Total No. students = 460

**Total Payable amount = 460 students X Rs.1470/- = Rs. 676200/-**

- ii. Payment will be provided in the form of a DD/Cheque made out to COIGN CONSULTANTS PVT. LTD. payable at Hyderabad.
- iii. Payment shall be done on the basis of the completion of the phase wise training conducted.
- iv. After completion of every phase college has to pay an amount proportionate to the number of hours of training completed in the particular phase.

*G. Bhanu Kumar*





**7. Termination of Contract:**

- a. This contract will be terminated based on the consensus of both parties.
- b. If the contract is terminated, payment due for hours worked must be paid to the First Party i.e. training provider COIGN CONSULTANTS PVT. LTD.
- c. Any delay of provision of Training or any delay of payment as per the agreed terms will attract mutually agreeable penalty.

**AGREED AND ACCEPTED**

**FOR COIGN CONSULTANTS PVT. LTD.**

*G. Pavan Kumar Gudimetla*

Mr. Pavan Kumar Gudimetla  
Director  
COIGNCONSULTANTS Pvt. Ltd.  
S11, 3<sup>rd</sup>Floor;  
Ballad Estates, Tarnaka  
Secunderbad- 500017  
Date: \_\_\_\_\_

**FOR PRAKASAM ENGINEERING COLLEGE,  
KANDUKURU**

*Kancharla Ramaiah*  
Kancharla Ramaiah  
Chairman & Correspondent  
O.V.Road,  
Kandukuru - 523105  
Prakasam Dist.

Date: \_\_\_\_\_